

Director, Partner of Workforce Vendor Alliances

Contact: AUTOMATIC DATA PROCESSING

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ADP is hiring a Director, Alliances. This person will manage partner relationships for Compliance Solutions Wage Payments focused on supporting the Paycard business. Role will focus on ensuring our partners are meeting defined SLAs/KPIs and identify and execute process improvement opportunities. This role will lead partner agreements through business development, strategy development and execution, third party distribution and/or referral relationships. External Partner channels will include all functions required to support the business including Contact Center, branding and processing partners, compliance partners, etc. Internal Partner channels will include SBS, MAS, GES, TotalSource, Master Tax, Strategic Products and newly acquired ADP businesses. Supporting business development and acquisition activity will be embedded in the role.

At ADP we are driven by your success. We engage your unique talents and perspectives. We welcome your ideas on how to do things differently and better. In your efforts to achieve, learn and grow, we support you all the way. If success motivates you, you belong at ADP.

We strive for every interaction to be driven by our CORE values: Insightful Expertise, Integrity is Everything, Service Excellence, Inspiring Innovation, Each Person

