

Associate District Manager

Contact: AUTOMATIC DATA PROCESSING

Email: automatic_data_processing@countyjobs.careers https://www.tn-maury.countybuyselltrade.com/jobs/associate-district-manager 162486

Address:

Price: Check with seller

DetailsApply

ADP is hiring an Account Executive - Outside Sales. In this position, you'll identify and cultivate new prospects from relationships built with Bankers, Accountants, existing clients, as well as direct prospecting efforts. In addition you will cross-sell solutions to existing clients, and effectively close sales, with the support of exceptional sales training and the rewards of advancement opportunities and industry-leading compensation, benefits, incentive trips and awards.

Unlock Your Career Potential: Sales at ADP. It takes a relentless team to lead an industry. ADP's world-class sales team is driving our global growth as a worldwide leader of workforce solutions. If you believe in the power of relationships, we'll give you the tools, training and support you need to connect with new and current customers, ranging from Fortune 100 corporations to small start-ups. And as you achieve success, you'll enjoy the rewards, support and recognition you deserve.

At ADP we are driven by your success. We engage your unique talents and perspectives. We welcome your ideas on how to do things differently and better. In your efforts to achieve, learn and grow, we support you all the way. If success motivates you, you belong at ADP.

We strive for every interaction to be driven by our CORE values: Insightful Expertise, Integrity is Everything, Service Excellence, Inspiring Innovation, Each Person Counts, Results-Driven, & Driven, & Driv

RESPONSIBILITIES:

Develop and execute a cold calling strategy to target prospects

Develop and execute a cold calling strategy to target prospects Mine existing clients for referral business									
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